



## Kingdom Development, Inc. – 2017 Impact Report

*The Kingdom of God is like a master who entrusts talents to stewards for reinvestment. Ultimately, the master requires an account of our investments, eternally rewarding His faithful servants.*

*Matthew 25:14-30 summarized*

Friends in the Industry,

The team at Kingdom Development would like to thank our clients, partners, advisors, and advocates for your support in our goal to use our talents to develop housing and hope. We are excited to report that, with your prayer and patronage this year, we were able to make a lasting impact for low-income households and disadvantaged youth. Below you can see what your investment in us helped produce.

With your help this year, we:

- Provided food and clothing for 25 orphans in Tecate, Mexico at Rancho De Sus Niños
- Provided care and mentoring for 40 orphans in Sighisoara, Romania at The Mission
- Sent 30 teens in Riverside County foster care to leadership camp for a week
- Are providing consulting services on 16 transactions, helping develop 1,632 units of affordable housing for low-income families, seniors, and persons with special needs
  - Serving as construction manager on 3 rehabs totaling 113 units
  - Serving as financial advisor on 15 transactions, totaling 1,629 units
    - Prepared 9 CTCAC applications representing 788 units
    - Managed the closings for 5 deals totaling 428 units
- Supported policy makers in drafting, analyzing, and revising regulation changes
- Shared insightful publications with 500 industry professionals
- Provided strategic advice to 6 nonprofit organizations
- Published 8 whitepapers, videos, and examples on financial modeling
- Trained 2 project managers in the industry on financial modeling
- Provided full time employment to 6 talented individuals
- Retained \$170k of earnings for future developments

We are very excited for the impact to be made in 2018. We are in the process of co-developing 8 communities comprising 483 family, 50 senior, and 167 homeless units; we are educating the industry on the opportunity to modernize the 9% tiebreaker; and we have plans to acquire office space for our growing operations. We thank God for everyone in this industry and particularly for our clients and partners who share with us the opportunity to do good for those in need.

Sincerely,

William Leach, MBA  
President, Kingdom Development, Inc.

